

Premier Group were looking for a way of allowing their clients to submit and see the status of their hiring requirements, whilst ensuring the security and integrity of data.

## Background

Premier Group is a leading global recruitment agency, with 95 consultants split across six offices in the UK (Reading, London, Manchester, and Birmingham), and the US (New York and Austin). They have been Bullhorn users since 2016 and have been working with Kyløe since 2017.

## Challenges

Clients can often find it difficult to keep track of the status of open roles, particularly when recruiting for high volumes. Calling or emailing a recruiter with each role can take a huge amount of time out of both the client and recruiter's days, not to mention the time required after the job has been communicated, to send CVs and discuss candidates.

After experiencing client demand for a solution to help manage this challenge, Premier started to look at their options.

## Key objectives

- Provide a central place for submitting hiring requirements
- Enable transparency on the status of open roles
- Facilitate sharing of candidate information, including CVs
- Streamline candidate feedback
- Deliver an environment that allows for safe and redactable information sharing to ensure the security and integrity of candidates' personal details
- Integrate with Premier's Bullhorn CRM and processes

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Paul Wheeler, Group IT Manager, Premier Group

## The Kyløe solution

It was clear to us that ClientPortal would be an ideal fit for Premier's objectives. By using ClientPortal, Premier can offer their clients a secure area, accessible from their website, from which information can be shared between them and their clients.

ClientPortal is completely customisable meaning that Premier are in charge of the information that's taken from Bullhorn.

**" Our clients can now communicate their hiring requirements directly with our teams. It's entirely transparent, therefore it's a great way to track the progress on vacancies."**

Paul Wheeler, Group IT Manager, Premier Group

## Benefits and impact

Using ClientPortal, Premier's clients can login and submit job requirements, see the status of open roles, view CVs online, and share candidate feedback – all in one place and with no need for separate emails or phone calls.

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